

FISCAL YEAR 2020-21 BUDGET WORK SESSION

June 16, 2020

FY 2020-21 BUDGET WORK SESSION: June 16, 2020

Sales Tax Update

Guilford County Schools Funding Recommendations

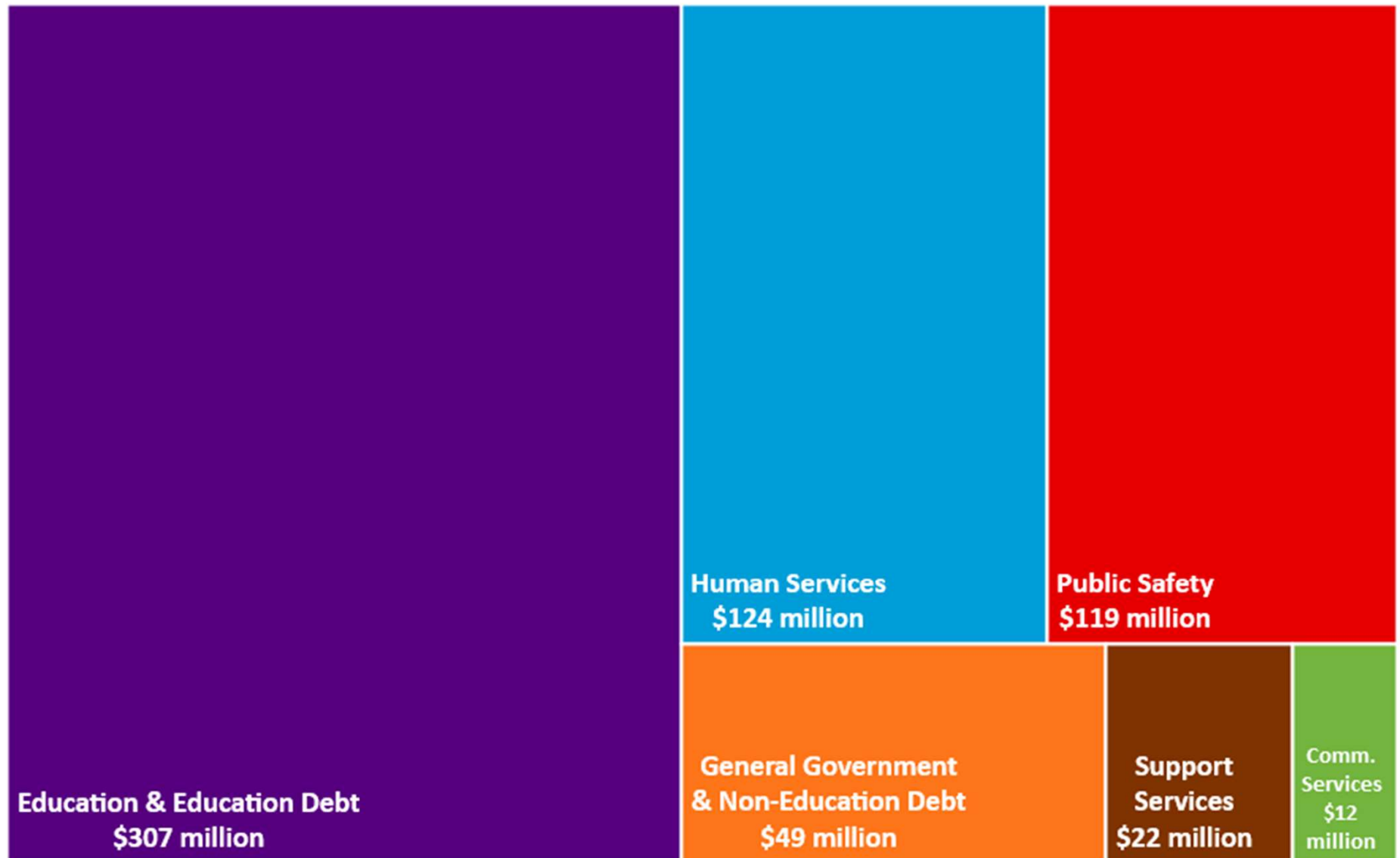
Fire Department Budgets

Disparity Study

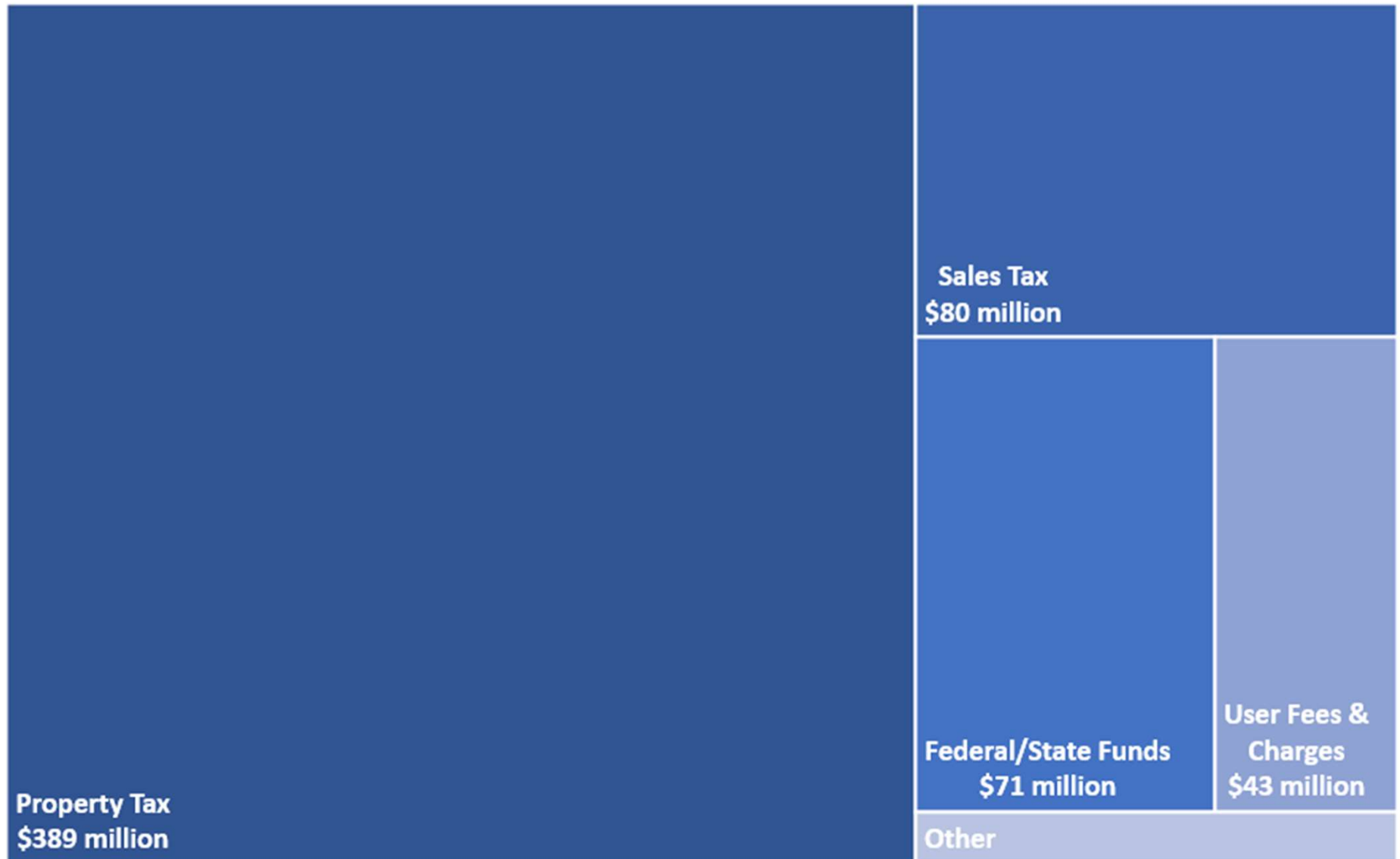
Follow Up Items from June 9 Work Session

CARES Grant Program Updates

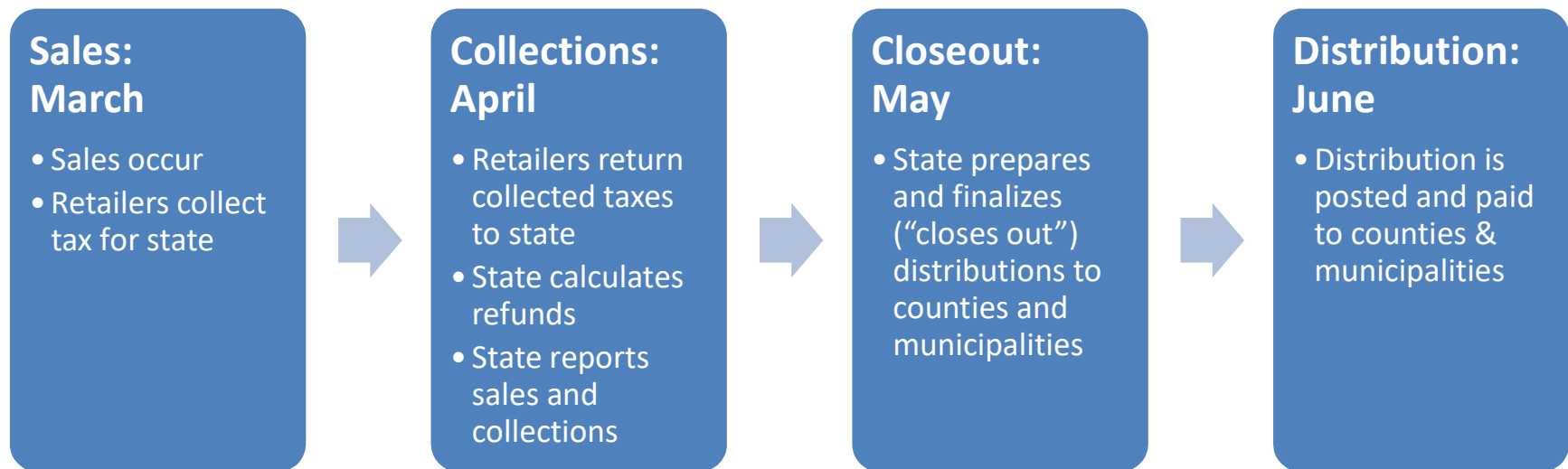
GENERAL FUND: What are we doing?



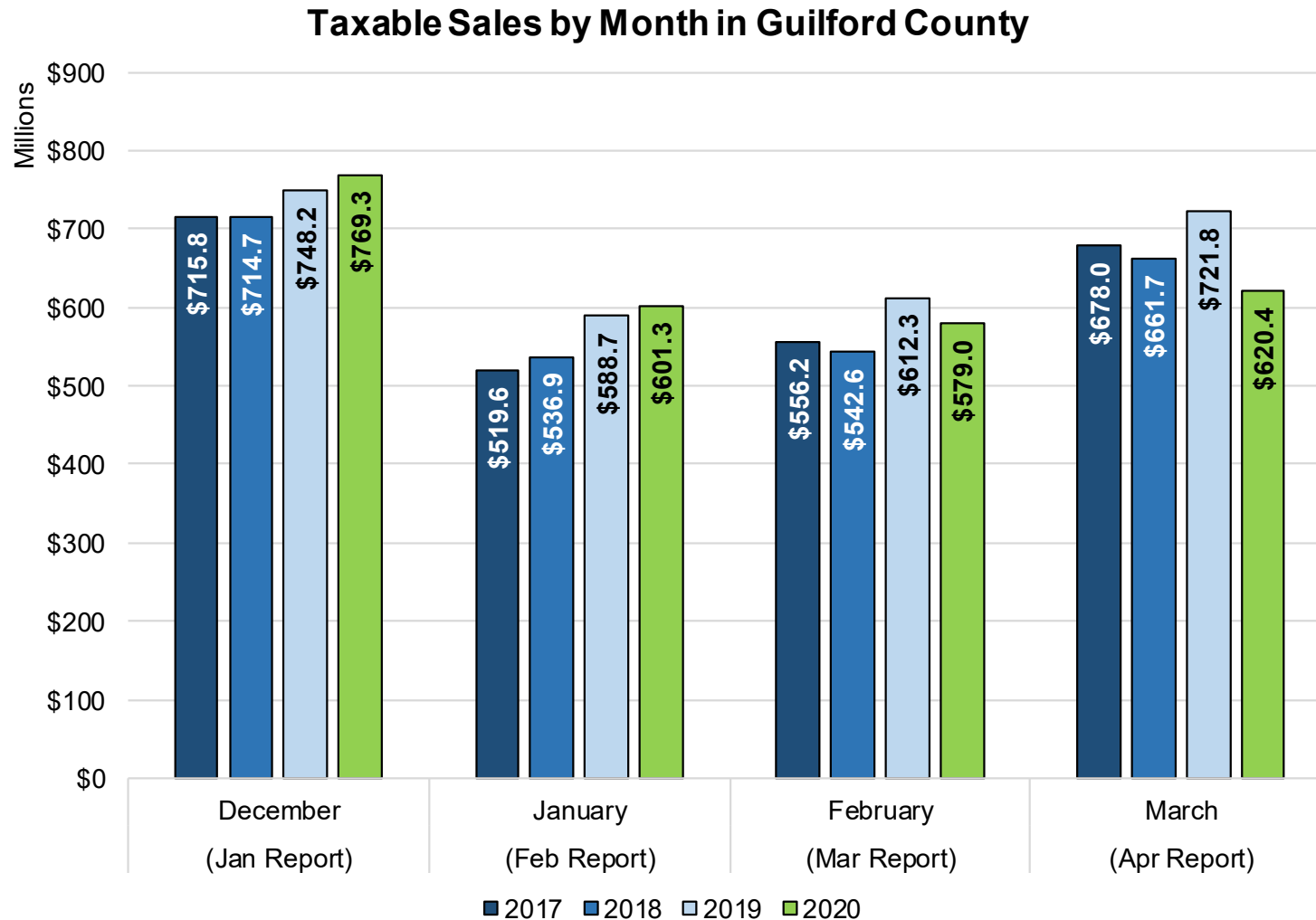
GENERAL FUND: How are we paying for it?



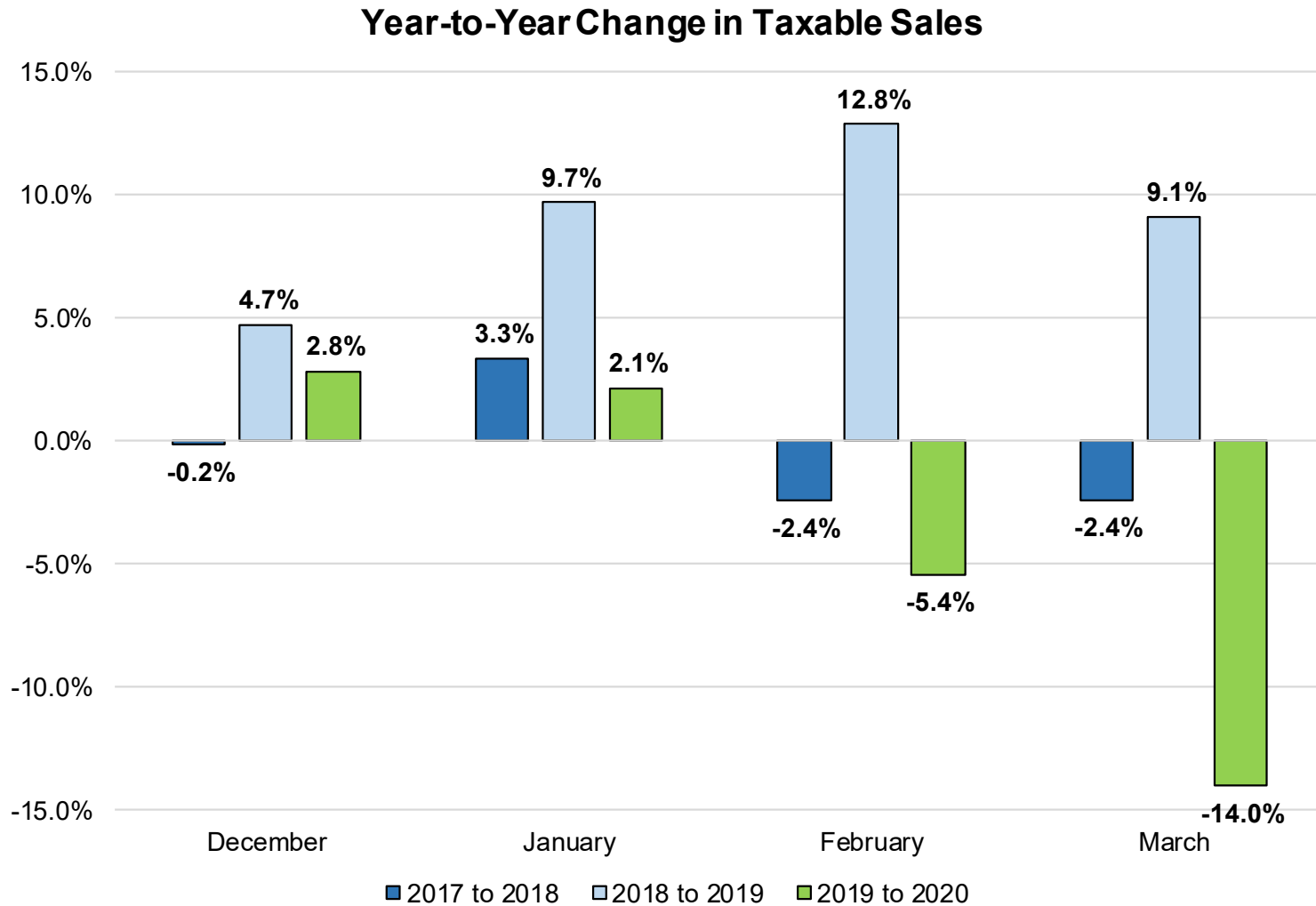
REVENUES: Sales Tax Distribution Schedule



REVENUES: Sales Tax – March & April Update

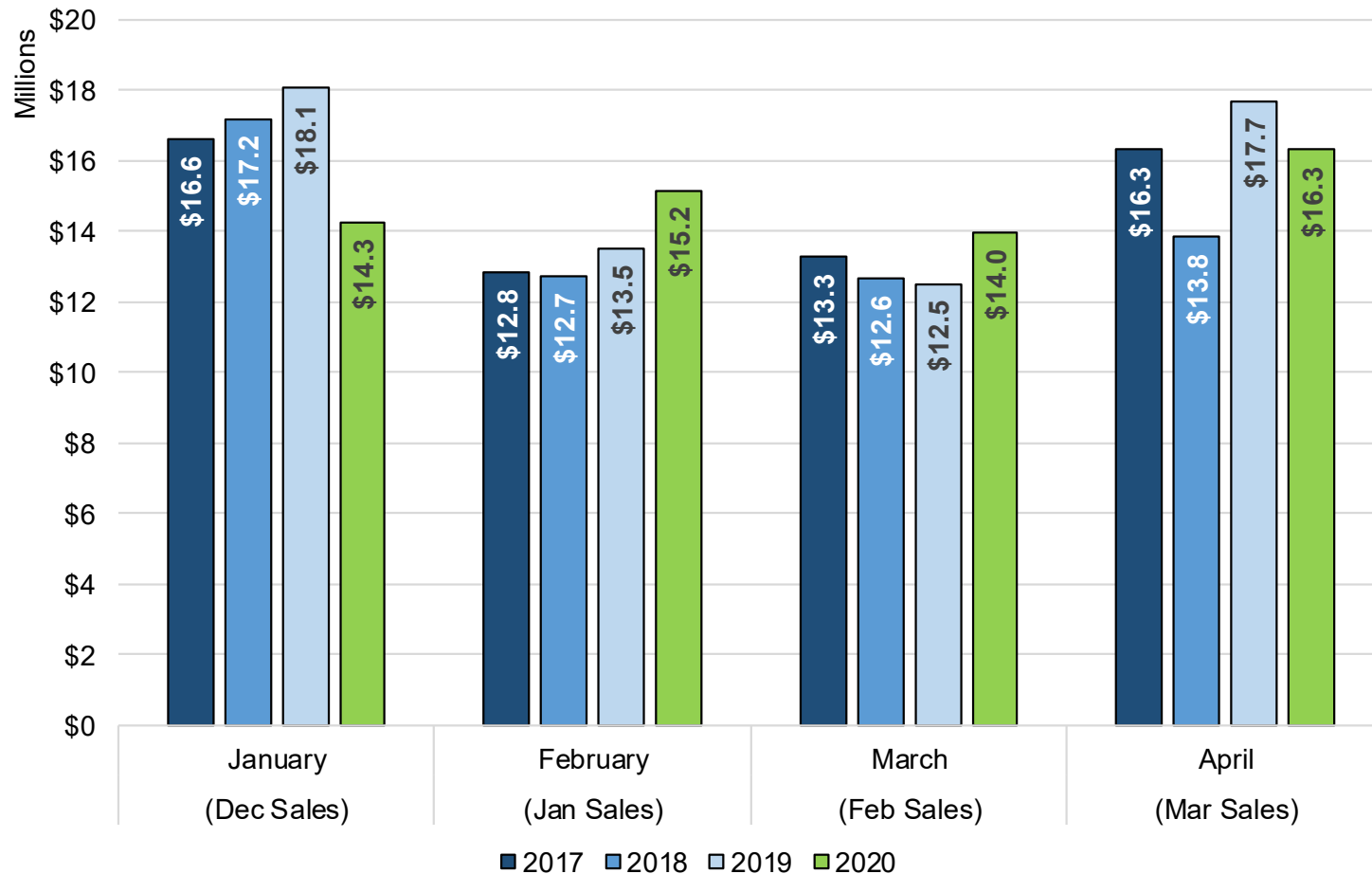


REVENUES: Sales Tax – March & April Update

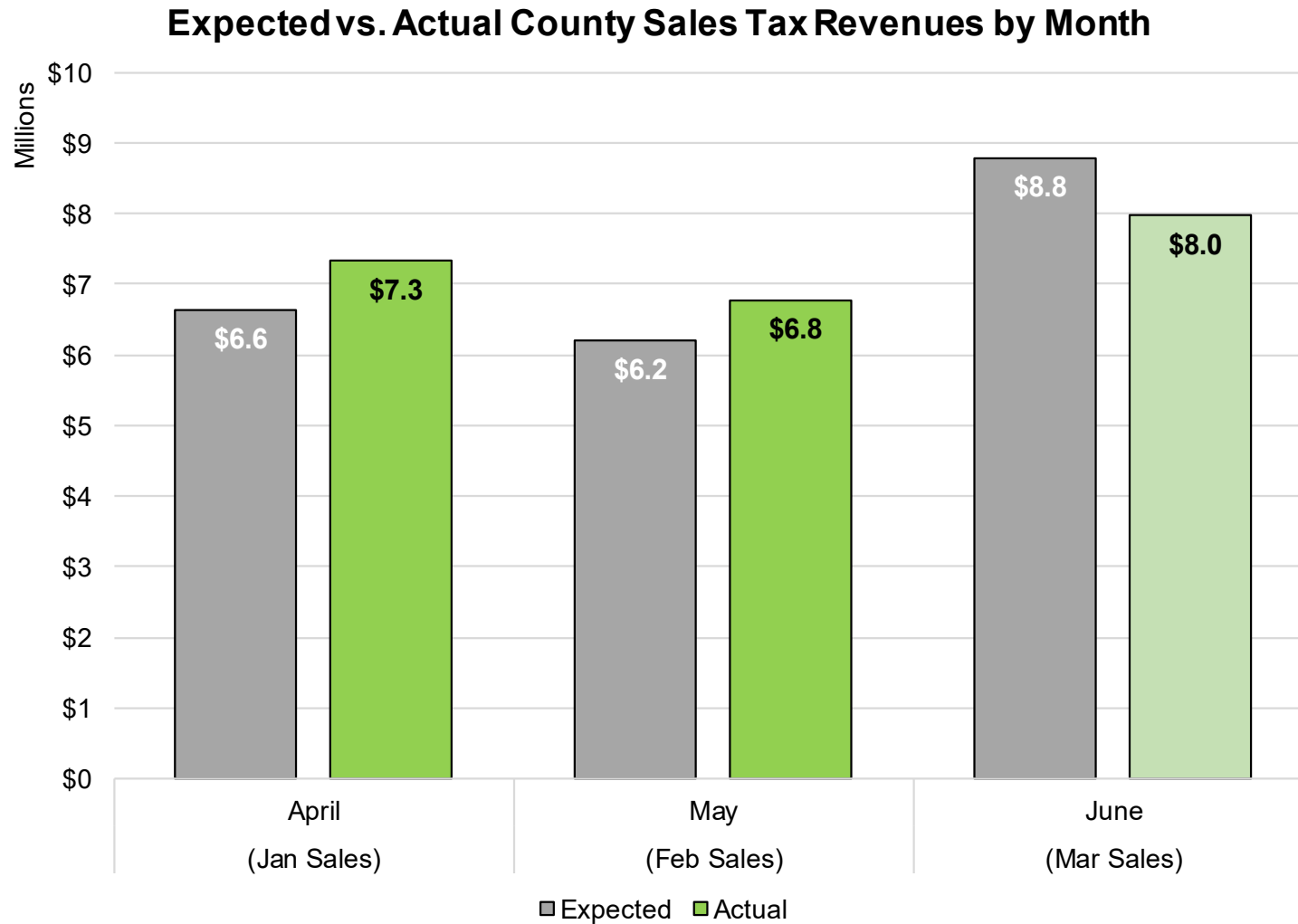


REVENUES: Sales Tax – March & April Update

Total Net Sales Tax Collections by Month
(includes funds distributed to cities, fire districts)

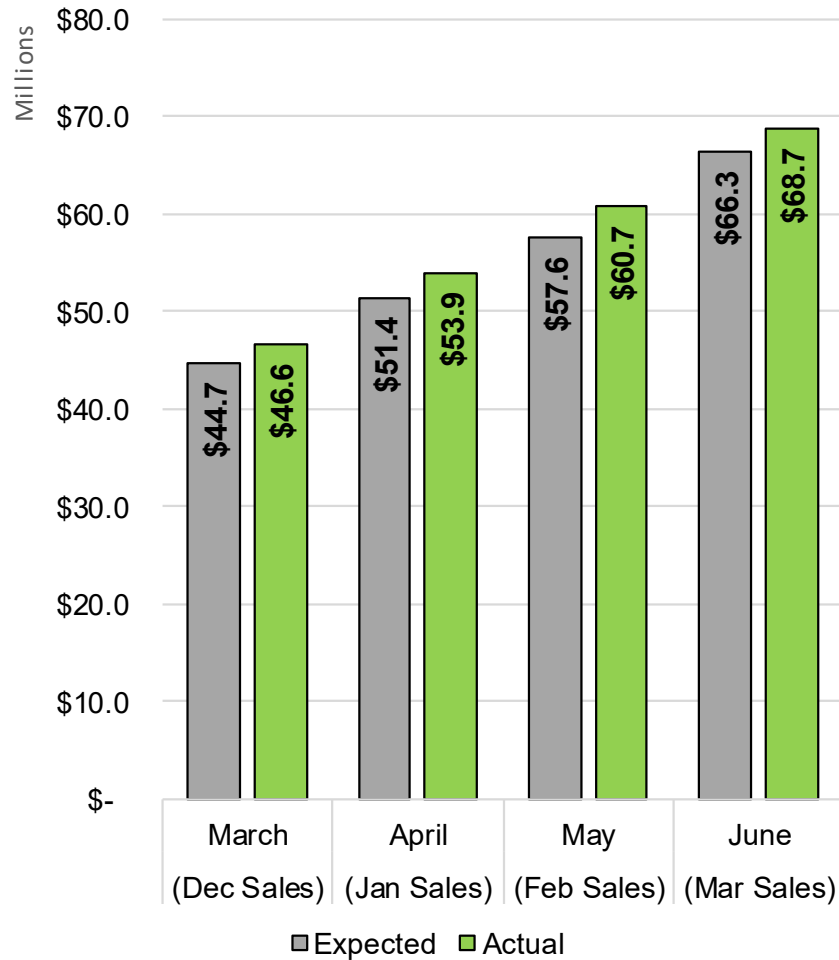


REVENUES: Sales Tax – March & April Update

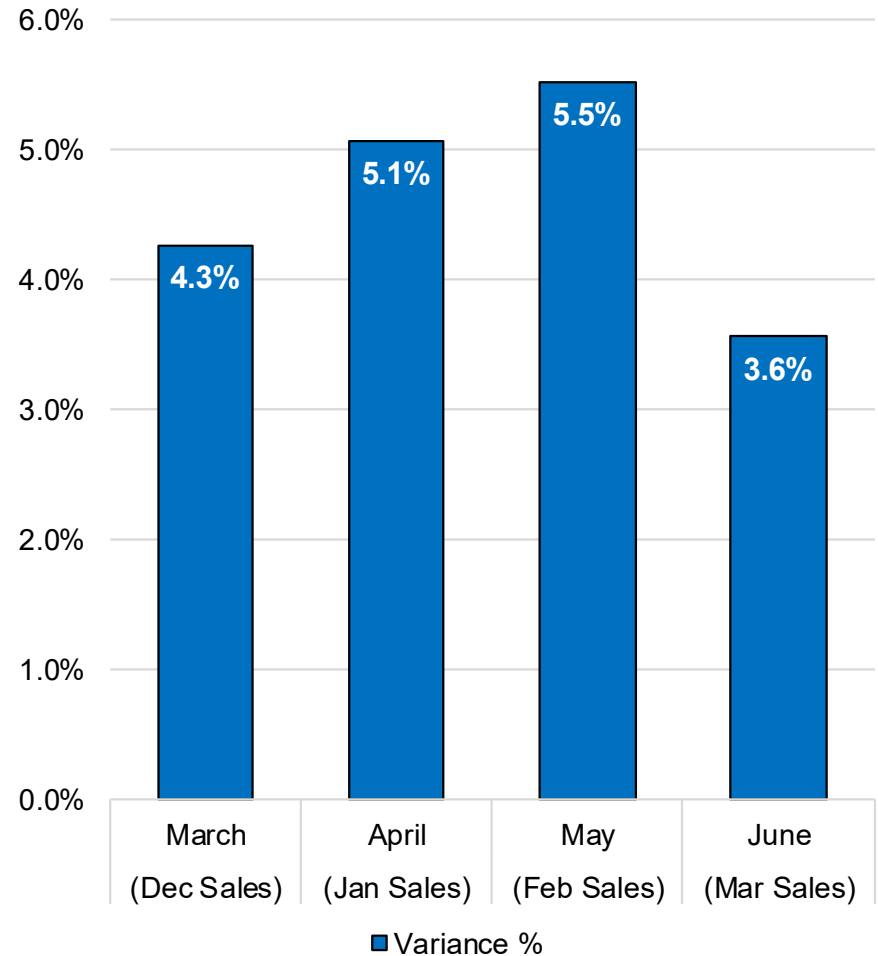


REVENUES: Sales Tax – March & April Update

Year-to-Date Sales Tax Revenues



Year-to-Date Sales Tax Variance %



EDUCATION: Guilford County Schools

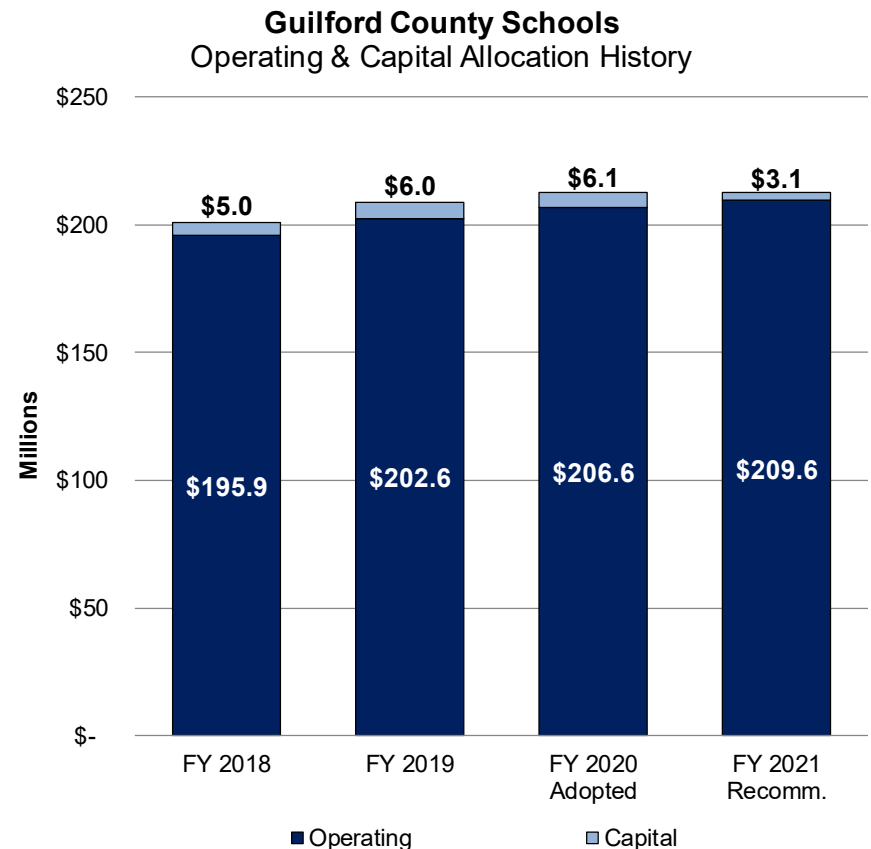


In the budget:

- \$209.6 million operating, an increase of \$3 million from FY 2019-20
- \$3.1 million for capital maintenance and repair, a decrease of \$3 million
- Estimated per pupil funding increases from \$2,554 to \$2,611 (based on NC DPI ADM estimate for FY 2020-21)

COVID Impact:

- No net increase in overall GCS allocation
- GCS requested an additional \$7.5 million for operating and \$13.9 million for capital



Legislative Impact

Legislated salary increase = \$2,291,000

Retirement rate = \$1,466,000

Health insurance = \$654,000

Growth in charter school enrollment = \$1,319,000

\$5.73 million



2020-21 Local Current Expense Fund

Legislative impact	\$5.73 million
Bus driver pay increase for full year	\$1.60 million
Sustaining operations (property/liability insurance)	\$170,000
Request additional funding from Guilford County Board of Commissioners	\$7.5 million

Capital Outlay Fund 2020-21

Deferred Maintenance

HVAC Project(s) = \$9,000,000

Roofing Project(s) = \$5,046,000

System-wide Site = \$909,000

System-wide Roofing = \$400,000

System-wide Mechanical, Electrical & Plumbing =
\$2,500,000

System-wide Finishes = \$845,000

System-wide Athletics = \$500,000

Safety and Security = \$500,000

\$20,000,000

Furniture/Equipment/Vehicles

Equipment & Vehicles = \$200,000

Band uniforms/Furniture=\$100,000

EDUCATION: Guilford County Schools



Per Student Operating Funding – Big 10 Counties

2016-17	2017-18	2018-19	2019-20	2020-21
Durham	Durham	Durham	Durham	Durham
New Hanover	New Hanover	Mecklenburg	Mecklenburg	Mecklenburg
Mecklenburg	Mecklenburg	New Hanover	Wake	Wake
Guilford	Guilford	Wake	New Hanover	New Hanover
Wake	Wake	Guilford	Buncombe	Buncombe
Buncombe	Buncombe	Buncombe	Guilford	Guilford
Union	Union	Union	Union	Union
Forsyth	Forsyth	Forsyth	Forsyth	Forsyth
Cumberland	Cumberland	Cumberland	Cumberland	Cumberland
Gaston	Gaston	Gaston	Gaston	Gaston

County operating funding per student includes all county charter students as well as “regular” county school students. Funding is distributed monthly by the school system to charter schools based on the per-student funding amount and enrollment. Calculation is based on NC DPI ADM estimates.

EDUCATION: Guilford County Schools



County	2019-20 \$ per Pupil	Equivalent in Guilford	vs 2019-20 Adopted	2020-21 \$ per Pupil	Equivalent in Guilford	vs 2020-21 Recomm
Durham	3,599	291,145,137	84,534,739	3,577	287,206,570	77,596,172
Mecklenburg	3,099	250,643,283	44,032,885	3,192	256,296,268	46,685,870
Wake	2,931	237,079,305	30,468,907	2,915	234,021,868	24,411,470
New Hanover	2,822	228,292,661	21,682,263	2,826	226,914,345	17,303,947
Buncombe	2,609	211,039,602	4,429,204	2,635	211,597,964	1,987,566
Guilford	2,554	206,610,398	-	2,611	209,610,398	-
Union	2,297	185,774,042	(20,836,356)	2,315	185,874,585	(23,735,813)
Forsyth	2,160	174,681,982	(31,928,416)	2,293	184,094,597	(25,515,801)
Cumberland	1,550	125,355,792	(81,254,606)	1,555	124,837,185	(84,773,213)
Gaston	1,529	123,653,922	(82,956,476)	1,522	122,207,199	(87,403,199)

**** Equivalent in Guilford = Operating \$ per Pupil x Guilford Schools & Charter ADM; calculation is based on NC DPI ADM Allotments**

County operating funding per student includes all county charter students as well as “regular” county school students. Funding is distributed monthly by the school system to charter schools based on the per-student funding amount and enrollment. Calculation is based on NC DPI ADM estimates.

EDUCATION: Guilford County Schools



FY 2020 Operating Funding vs. Real Property Valuation – Big 10 Counties

County	Operating \$ / \$100 Valuation		State Rank
Guilford	\$	0.39	4
Union	\$	0.38	5
Cumberland	\$	0.34	9
Wake	\$	0.34	9
Forsyth	\$	0.34	9
Durham	\$	0.33	13
Mecklenburg	\$	0.28	23
Gaston	\$	0.27	25
New Hanover	\$	0.23	44
Buncombe	\$	0.21	52

County operating funding per student includes all county charter students as well as “regular” county school students. Funding is distributed monthly by the school system to charter schools based on the per-student funding amount and enrollment. Calculation is based on NC DPI ADM estimates.

**2020-21 SCHOOL RE-OPENING FUNDING
& SCHOOL FACILITY MAINTENANCE**

FIRE DISTRICTS: Tax Rate Increase Requests



District	Current Tax Rate	Requested Tax Rate	Additional Revenue	Last Rate Increase	Reasons for Increase
Alamance	11.79	13.50	\$ 148,651	FY 2019	Upgrade IT communications systems Station vehicle exhaust ventilation Vehicle replacement Salary increases to align with county and market to attract qualified candidates
McLeansville	13.72	14.58	\$ 62,179	FY 2015*	Add Training Officer position Upgrade to dry hydrant system Salary increases to align with county and market to attract qualified candidates
Pinecroft-Sedgefield	12.00	14.50	\$ 337,895	FY 2017*	Salary increases to align with county and market to attract qualified candidates
Pleasant Garden	11.07	14.00	\$ 138,878	FY 2015*	3 additional firefighters to address reduction in volunteers - average response is should be 12-18 firefighters but is usually only 6-8. Salary increases to align with county and market to attract qualified candidates

FIRE DISTRICTS: Tax Rate Increase Impact



District	Current Firefighter Pay	Proposed Firefighter Pay	Current Firefighter Range	Proposed Firefighter Range	Tax Rate Increase for Pay Adj.
Alamance	\$30,000	\$31,500	\$30,000-32,400	\$31,500-34,020	0.22 cents
McLeansville	\$33,000	\$36,000	Not established	\$36,000-46,000	0.53 cents
Pinecroft-Sedgefield	\$33,270	\$36,000-38,270	\$33,270-47,158	\$36,000-51,083	1.72 cents
Pleasant Garden	Not established	\$33,500-39,530	Not established	\$33,500-39,530	0.38 cents

County annual pay for firefighter positions starts at \$43,000 (excl. benefits).

DISPARITY STUDY

BUDGET CHANGES AS OF JUNE 9

<u>GENERAL FUND</u>	<u>Expense</u>	<u>Revenue</u>	<u>Co \$ Impact</u>	<u>Positions</u>
Board Changes to Recommended Budget				
Family Justice Center				
FJC Navigator position	60,932		60,932	1.00
Child Support Enforcement				
Deputy Director; Child Support Manager for Business & Technology (October start)	131,558		131,558	2.00
Federal / State reimbursement		86,828	(86,828)	
	<u>131,558</u>	<u>86,828</u>	<u>44,730</u>	<u>2.00</u>

ABC BOTTLE TAX ALLOCATION



FY 2019-20 Adopted Allocation

- **\$165,500** Alcohol & Drug Services
- **\$100,000** Substance Abuse Study (UNC-G – in progress)

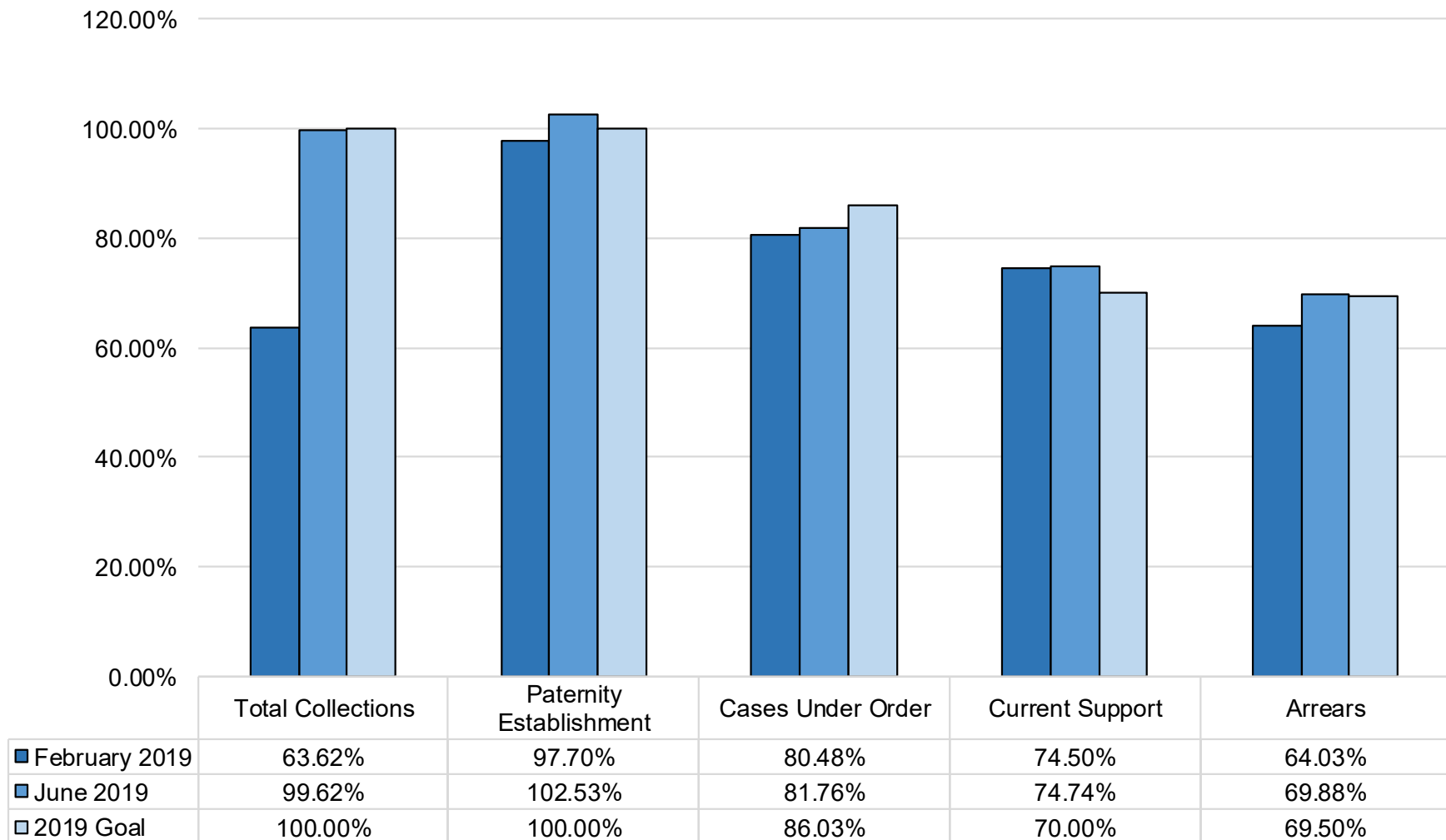
FY 2020-21 Recommended Allocation

- **\$165,500** Alcohol & Drug Services
- **\$100,000** GC STOP Program (\$50k revenue, 50k fund balance)

CHILD SUPPORT PERFORMANCE MEASURES



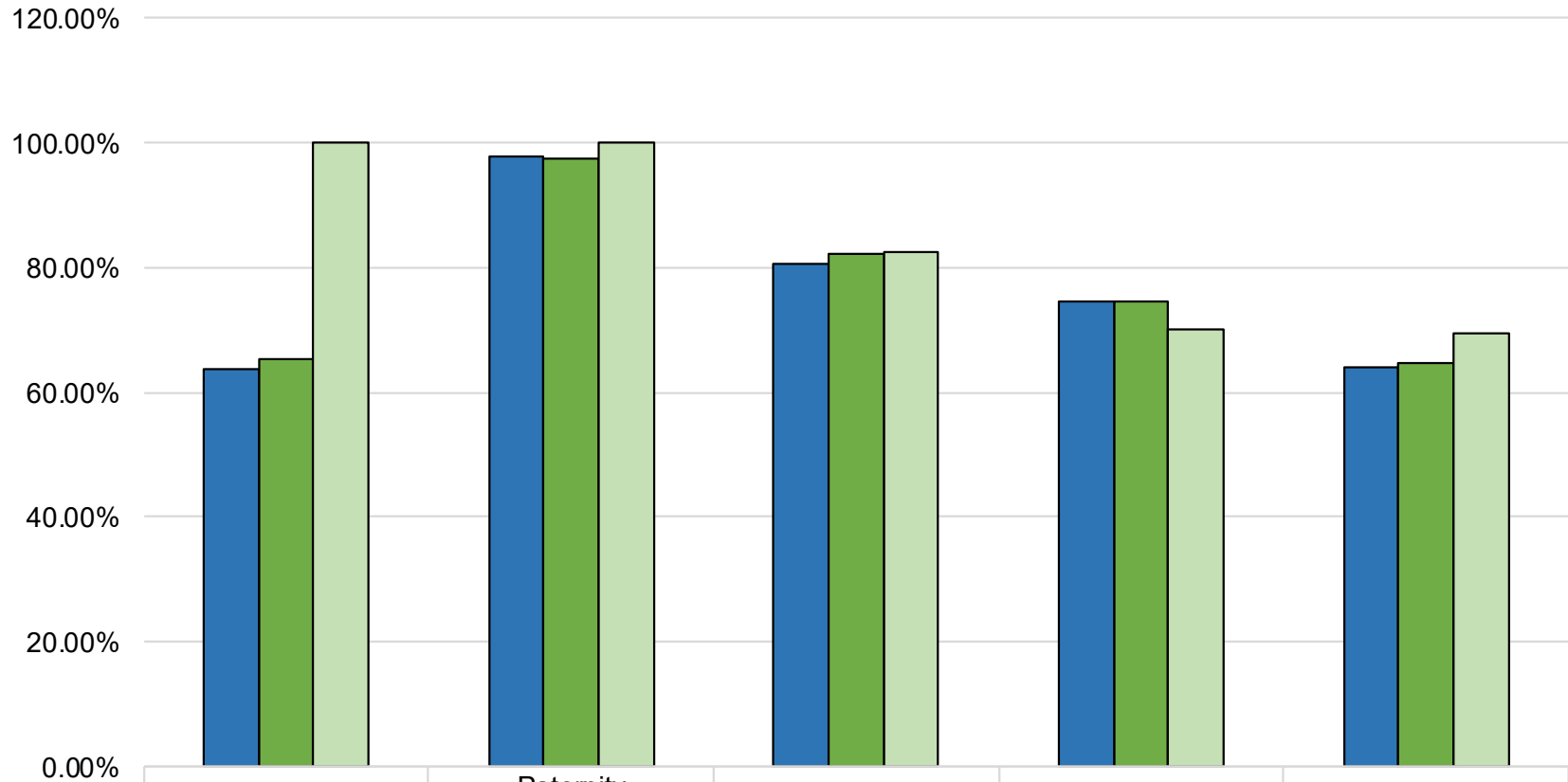
FY 2019 Child Support Performance Measures



CHILD SUPPORT PERFORMANCE MEASURES



FY 2020 Child Support Performance Measures



■ February 2019	63.62%	97.70%	80.48%	74.50%	64.03%
■ February 2020	65.26%	97.37%	82.18%	74.39%	64.78%
■ 2020 Goal	100.00%	100.00%	82.61%	70.00%	69.51%

CHILD SUPPORT SERVICES PERFORMANCE MEASURES DISCUSSION



PUBLIC HEALTH INFANT MORTALITY POSITION & PROGRAM STRUCTURE



ECONOMIC DEVELOPMENT: EDO Funding



Economic Development Organization Funding			
Organizations	FY 2020 Adopted	FY 2021 Requested	FY 2021 Recomm (6/9/20)*
African-American Atelier	\$50,000	\$50,000	\$50,000
Friends of John Coltrane	\$20,000	\$40,000	\$20,000
High Point Arts Council	\$50,000	\$55,000	\$50,000
United Arts Council GSO	\$55,000	\$55,000	\$55,000
NC Folk & Heritage Festivals	\$25,000	\$40,000	\$25,000
Downtown Greensboro	\$40,000	\$40,000	\$40,000
East Market Street NOW	\$35,000	\$35,000	\$35,000
Forward High Point Foundation	\$0	\$50,000	\$40,000
Greensboro Chamber of Commerce ¹	\$100,000	\$100,000	\$100,000
Greensboro Community Development Fund	\$0	\$0	\$0
Guilford County Tourism Development Authority ²	\$40,000	\$40,000	\$40,000
High Point Econ Dev (HPEDA)	\$100,000	\$100,000	\$100,000
High Point Market Authority	\$125,000	\$200,000	\$125,000
Junior Achievement of the Triad	\$0	\$50,000	\$0
League of International Track	\$0	\$24,500	\$0
Out of the Garden Project	\$0	\$0	\$0
Piedmont Business Capital	\$0	\$0	\$0
Piedmont Triad Film Commission	\$25,000	\$30,000	\$25,000
Renaissance Community Cooperative	\$0	\$0	\$0
Senior Resources of Guilford ⁴	\$0	\$50,000	(in DSS Budget)
Southwest Renewal Foundation of High Point, Inc.	\$25,000	\$50,000	\$25,000
Triad Local First	\$0	\$60,000	\$0
Welfare Reform Liaison Project, Inc.	\$25,000	\$25,000	\$25,000
Guilford County Economic Development Alliance ³	\$100,000	\$100,000	\$50,000*
TOTAL	\$815,000	\$1,194,500	\$805,000

* Reduced GC EDA funding from \$100,000 to \$50,000 at of June 9 work session (total reduced from \$855,000 to \$805,000).

BIPARTISAN ELECTIONS ACT OF 2020

Passed in response to Coronavirus, signed on June 12

Major Changes in bill:

- Increase in by-mail voting by making absentee ballots easier to request, complete, and return.
- Funding for increased early voting to enable more social distancing at polls by reducing day-of demand.
- Support for additional social distancing measures and increased by-mail voting

No change to recommended budget at this time

- Guidance, funding details, and any potential changes are still being reviewed by the Board of Elections

CARES GRANT PROGRAMS UPDATE